Market Data 52-week high/low SAR 56.40 / 35.40 Market Cap SAR 154,870 mln Shares Outstanding 3,692 mln Free-float 32.81% 12-month ADTV 2,099,253 Bloomberg Code MAADEN AB



Alumina Prices Boost Profitability

September 18, 2024

| Upside to Target Price | 43.0% | Rating | Buy |
|-------------------------|-------|---------------|-----------|
| Expected Dividend Yield | 0.0% | Last Price | SAR 41.95 |
| Expected Total Return | 43.0% | 12-mth target | SAR 60.00 |

| MAADEN | 2Q2024 | 2Q2023 | Y/Y | 1Q2024 | Q/Q | RC Estimate |
|------------------|--------|--------|------|--------|------|-------------|
| Sales | 7,184 | 6,966 | 3% | 7,348 | (2%) | 6,666 |
| Gross Profit | 2,188 | 1,616 | 35% | 2,413 | (9%) | 2,250 |
| Gross Margins | 30% | 23% | | 33% | | 34% |
| Operating Profit | 1,774 | 843 | 110% | 1,856 | (4%) | 1,431 |
| Net Profit | 1,024 | 351 | 192% | 982 | 4% | 1,102 |

(All figures are in SAR mln)

- MAADEN generated revenues of SAR 7.2 bln in 2Q24, down -2% Q/Q, but up +3% Y/Y, above our conservative estimate of SAR 6.7 bln. Management's commentary alluded to continued tailwinds from higher commodity prices Y/Y as a key driver in revenues and gross profits; which were up +35% Y/Y but down -9% Q/Q. We also note, that these results were mildly offset via lower volumes from some products, while gold volumes have continued to climb Y/Y (+14%). Gross profits were further lifted on a Y/Y basis via superior realized prices. Reported average realized prices, specifically when compared Q/Q, of Gold (+11%), Alumina (+13%), and Aluminum (+13%) offset lower prices of Ammonia (-2%) and DAP (-11%). These lower prices Q/Q dragged gross profit down -9% Q/Q, while growing +35% Y/Y, supported again, by lower raw material costs Y/Y.
- The Phosphate segment recorded a -13% drop in sales Q/Q, EBITDA in this segment also dropped, falling by -23%; driven by weaker commodity prices. DAP production volumes also dropped, by -1% Q/Q, while sales volumes increased +6% Q/Q; with average realized prices for DAP -11% lower. The Aluminum segment revenues increased +18% Q/Q and +14% Y/Y, results were driven via higher sales and production volumes of Alumina. Alumina realized price increases and improved raw material costs also boosted profitability of this segment. The Base Metals revenues also increased +1% Q/Q and +36% Y/Y.
- Significant growth in net profits Q/Q and Y/Y are attributed to higher prices, lower input costs, and continuous improvements in operational efficiencies. Based upon commodity price tailwinds and Mansourah Massarah's gold production reaching guided levels in 2024, we maintain our target price and rating.

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Disclaimer

Stock Rating

| Buy | Neutral | Sell | Not Rated |
|--|--|--------------------------------------|--------------------------|
| Expected Total Return Greater than +15% | Expected Total Return between -15% and +15% | Expected Total Return less than -15% | Under Review/ Restricted |

The expected percentage returns are indicative, stock recommendations also incorporate relevant qualitative factors For any feedback on our reports, please contact research@riyadcapital.com

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